



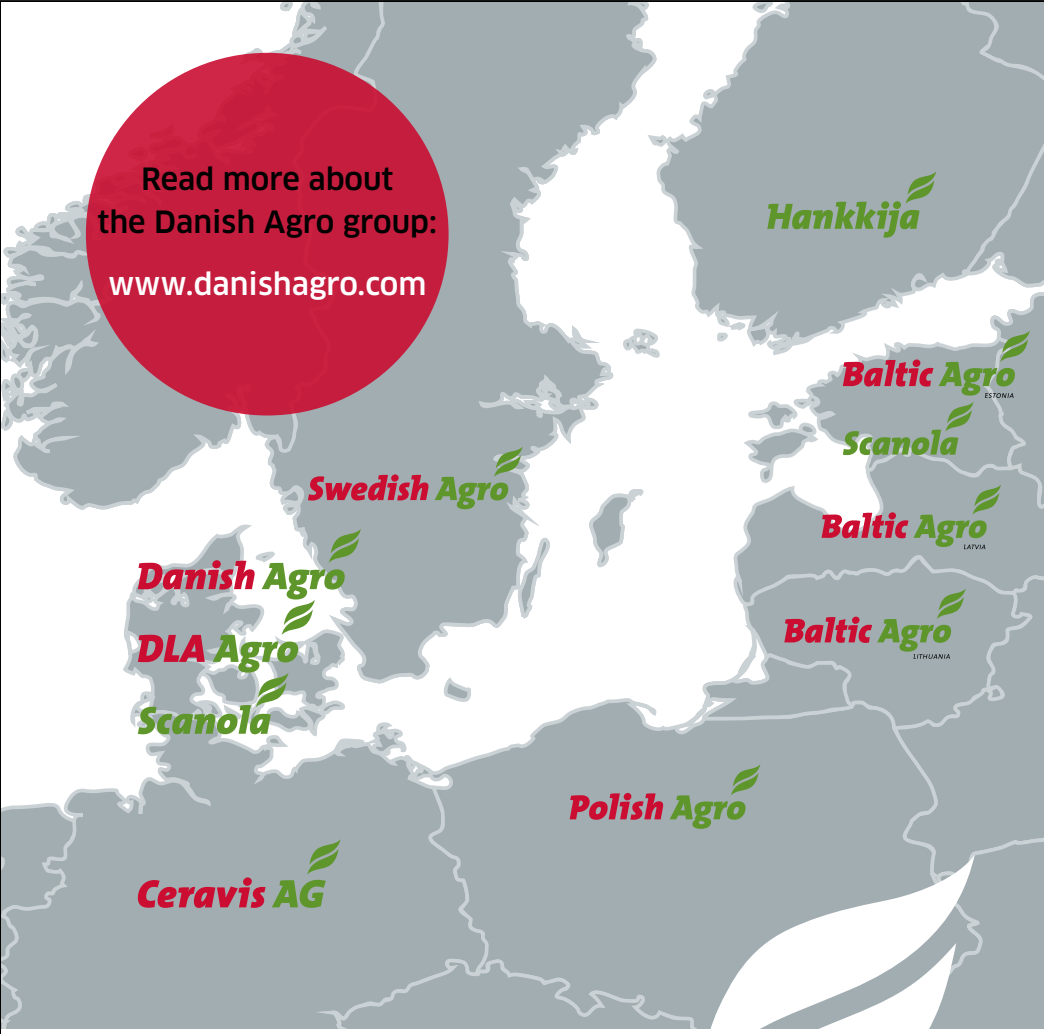
# BALTIC GRAIN EXCHANGE COPENHAGEN



# 2017

PARTICIPANTS



A stylized map of the Baltic Sea region, including parts of Scandinavia and Central Europe. The map is light gray with white outlines for landmasses and water. A large red circle is positioned in the upper left, containing text. Various company logos are placed over the map, each featuring a green leaf icon. The logos include: Hankkija (Finland), Baltic Agro (Estonia), Scanola (Estonia), Swedish Agro (Sweden), Danish Agro (Denmark), DLA Agro (Denmark), Scanola (Denmark), Ceravis AG (Poland), Polish Agro (Poland), and three instances of Baltic Agro (Latvia and Lithuania).

Read more about  
the Danish Agro group:

[www.danishagro.com](http://www.danishagro.com)

**Hankkija**

**Baltic Agro**  
ESTONIA

**Scanola**

**Swedish Agro**

**Danish Agro**

**DLA Agro**

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**Baltic Agro**  
LATVIA

**Baltic Agro**  
LITHUANIA

**Polish Agro**

**Ceravis AG**

Your business partner  
around the Baltic Sea

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**Danish Agro**

## WELCOME

Ladies and Gentlemen,

Once again, we are pleased to welcome you to the Baltic Grain Exchange in the beautiful city of Copenhagen – this year we are hosting the Baltic Grain Exchange for the 17th time.

The international trade of agricultural commodities is highly important for the society - and for our daily business. We are proud to gather colleagues and experts from the entire value chain - traders, brokers, producers, logistics and equipment suppliers, and other service providers.

The global market trends are still fostering the need for a continuous flow of agricultural commodities. For the international trade, the ability to rapidly adapt to changes in the market is not only necessary - it is becoming an important competitive factor. Here, we believe that personal contact is of utmost importance.

We are experiencing disruption in changing global political situations; we are experiencing climate changes which impact the quality and volumes of harvested agricultural commodities. Under these conditions, new business opportunities arise. One way to explore these opportunities are through expanding and maintaining your business partner network.

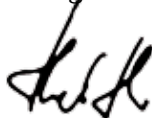
We trust you will enjoy today, and hope that you will build new relations with relevant business partners, expand existing relationships, and take-home lots of good memories from the 17th Baltic Grain Exchange in Copenhagen.

DAKOFO



Torben Christensen  
President

ProAgro



Hans Ove Skov  
President



## DLG Group – Leading the Way

**Owned by Danish farmers, DLG Group is the market leader in grain and rapeseed origination and feed supply around the Baltic Sea.**

- Broadly represented in the ports around the Baltic Sea
- State-of-the-art feed production and grain handling equipment across the countries around the Baltic Sea
- GMP+ and ISO 22000 certified
- Plant breeding and seeds
- Fertilizer handling and distribution



## **BALTIC GRAIN EXCHANGE**

**21<sup>th</sup> September 2017**

### **Programme for the day:**

#### **Exchange day:**

02.00 pm – 05.30 pm

#### **Dinner at Børsen:**

Entrance B – right below the tower in  
the centre of the building

Aperitif      07.15 pm

Dinner        07.45 pm

Good night    00.30 am





## **Børsen**

### **The Stock Exchange**

The Danish Chamber of Commerce owns the old Exchange Building constructed by King Christian IV in 1624, whose great passion was architecture. Originally, the Stock Exchange was a place of trade. Booths were set up and rented out to all sorts of merchants, even those from abroad.

The Stock Exchange remained the property of the Royal Family until 1857, when King Frederik VII sold the building at the price of 70,000 rix-dollars to the Merchants Guild (now the Chamber of Commerce).

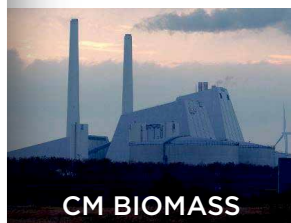
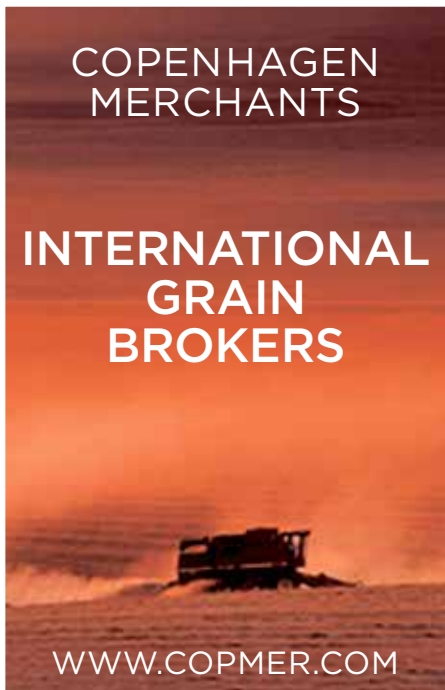
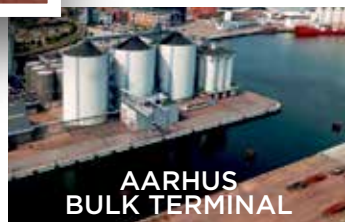
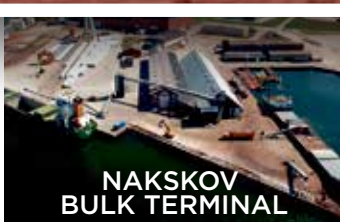
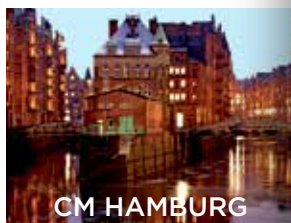
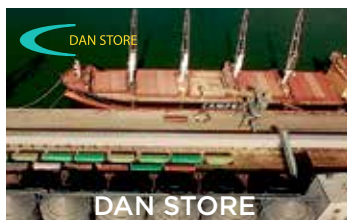
The new owners of the Stock Exchange restored the building to its original state and changed the building into a commodity and stock exchange.

Over the years the commodity exchange disappeared, but stocks and bonds were traded here until 1974.

Today, the Stock Exchange is the head office of the Danish Chamber of Commerce.

The two trade organisations DAKOFO and ProAgro are located at the old Stock Exchange.

# COPENHAGEN MERCHANTS GROUP





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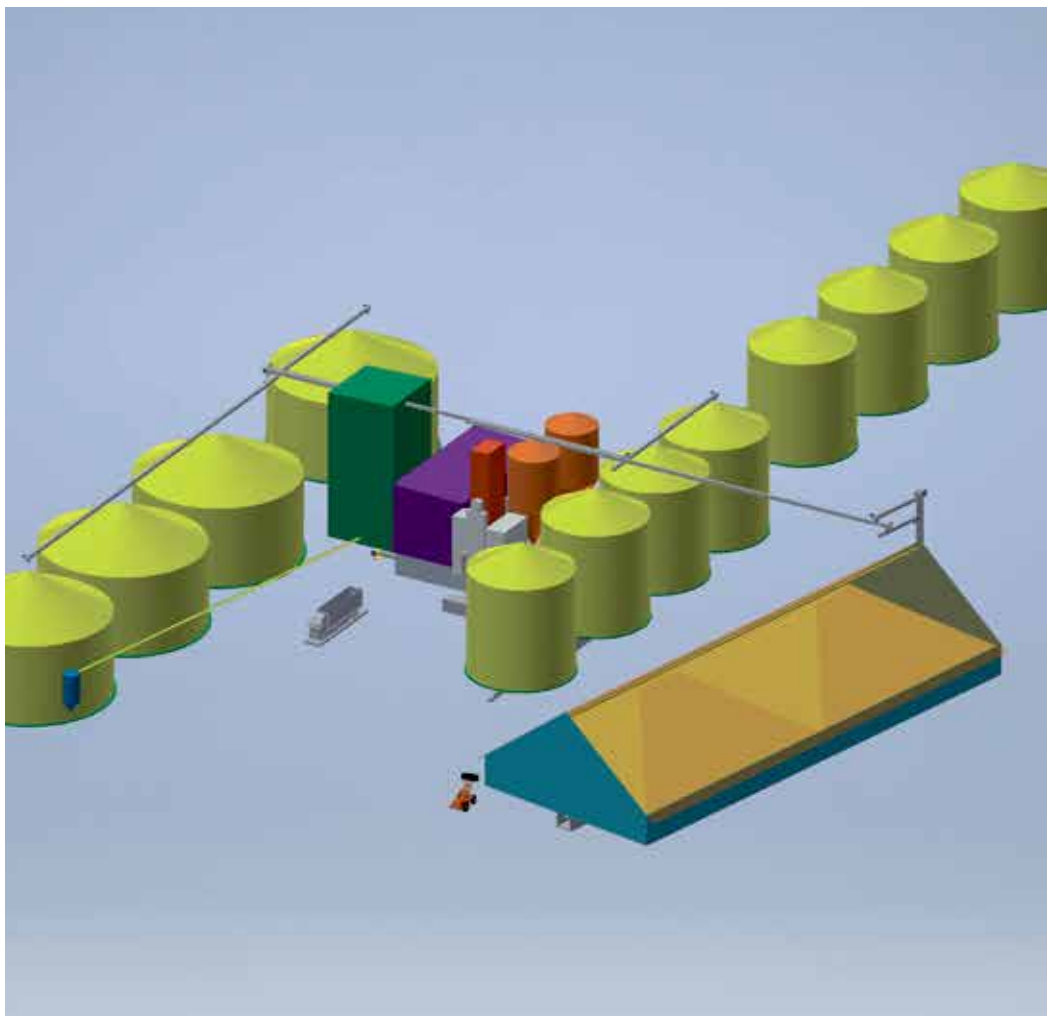
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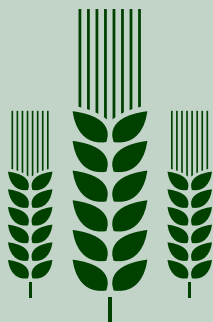
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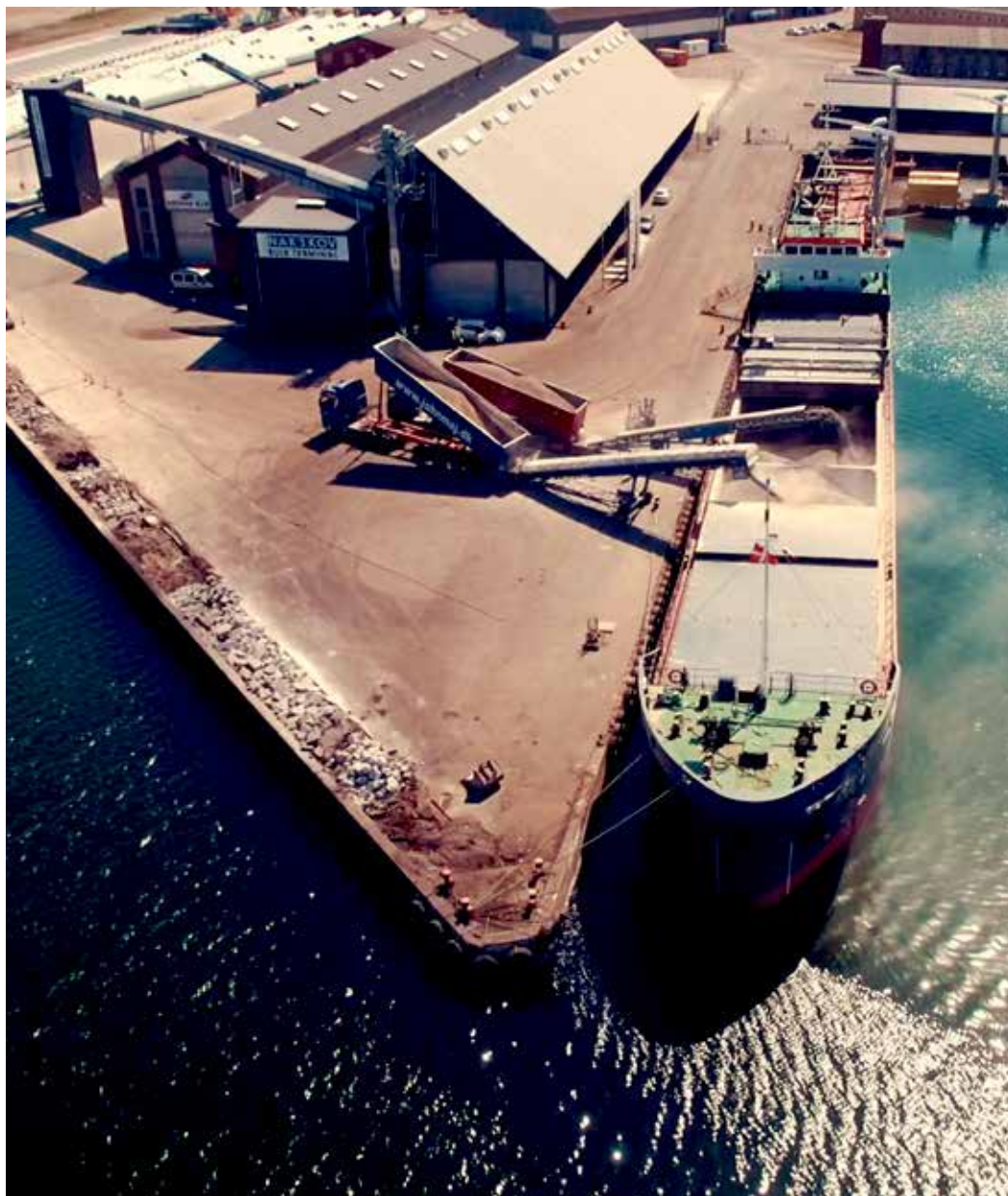
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